

# The Cure for Relationship Woes



## Symptoms:

You place an order for standard, high-volume items. Shipments are routinely and unreasonably late. Order fill rates decline. Back orders grow. You spend your time wondering if the supplier will deliver as promised (for the 2nd or 3rd time) and pursuing recovery plans when they don't. It didn't start out as an uncomfortable relationship but it's now costing you business and wasting your time.

## Cure:

Call Continental, place your order, and forget about it—assured that it will ship complete and on-time and at the competitive pricing you need. Hope is a phone call away.

Registers  
Grilles  
Diffusers



Venting  
Systems

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